

WTVD-TV DURHAM 411 LIBERTY STREET DURHAM NC 27701 INNOVATIVE ADVERTISING INC. - 11360

**DATE:** 11-06-2012

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ATTN: HEIDI GUERRA 4250 HWY 22, SUITE 7 MANDEVILLE LA 70471

		0 2012	00 20 12	110 002101112 007	1=111911		O7 ( <u>=</u>					-		0, 120					
	Agency Es		SAR #	Sales Office	Account Executive	Start Date	End Da		Billing							- 1	Contract Tit	е	
	1038		247592	PHILADELPHIA	A. CLIFFORD	10-31-2012	11-06-20		M (Broad								247592		
L	ine Start Date	End Date	Time Period	De	scription			RC	Duration	M	Τ '	W :	T F	<u> </u>	S	SPW	Price	Tot Spots	Total \$
	1 10-31-2012	11-02-2012	05:58AM - 07:	:00AM EY	EWITNESS NEWS AT 6AM	( MONDAY -FR	IDAY)	1	30			X	X )	(		3	850	3	2,550.00
	2 11-05-2012	11-06-2012	05:58AM - 07:	:00AM EY	EWITNESS NEWS AT 6AM	( MONDAY -FR	IDAY)	1	30	X	X					1	850	1	850.00
	3 10-31-2012	11-02-2012	05:00AM - 05:	:30AM EY	EWITNESS NEWS AT 5:00	AM (MONDAY-	FRIDA	1	30			<b>X</b>	<b>X</b> )	(		3	700	3	2,100.00
	4 11-05-2012	11-06-2012	05:00AM - 05:	:30AM EY	EWITNESS NEWS AT 5:00	AM (MONDAY-F	FRIDA	1	30	X	X					1	700	1	700.00
	5 10-31-2012	11-02-2012	06:58AM - 09:	:00AM GC	OOD MORNING AMERICA (	MONDAY-FRIDA	AY) (83	1	30			<b>X</b>	<b>x</b> )	(		3	850	3	2,550.00
	6 11-05-2012	11-06-2012	06:58AM - 09:	:00AM GC	OOD MORNING AMERICA (	MONDAY-FRIDA	AY) (83	1	30	X	X					1	850	1	850.00
	7 10-31-2012	11-02-2012	09:00AM - 10:	:00AM LIV	/E! WITH KELLY & MICHA	EL (842)		1	30			<b>X</b> :	<b>X</b> )	(		3	200	3	600.00
	8 11-05-2012	11-06-2012	09:00AM - 10:	:00AM LIV	/E! WITH KELLY & MICHA	EL (842)		1	30	X	X					2	200	2	400.00
	9 11-03-2012	11-03-2012	08:00AM - 09:	:00AM GC	OOD MORNING AMERICA S	SATURDAY (188	33)	1	30					1		1	1,000	1	1,000.00
	10 11-04-2012	11-04-2012	10:00AM - 11:	:00AM TH	IS WEEK SUNDAY 10-11A	(800)		1	30						1	1	600	1	600.00
	11 10-31-2012	11-02-2012	05:28AM - 06:	:00AM EY	EWITNESS NEWS AT 5:30	AM (MONDAY-F	FRIDA	1	30			<b>X</b>	x )	(		3	850	3	2,550.00
	12 11-05-2012	11-06-2012	05:28AM - 06:	:00AM EY	EWITNESS NEWS AT 5:30	AM (MONDAY-F	FRIDA	1	30	X	X					2	850	2	1,700.00
	13 10-31-2012	11-02-2012	05:28PM - 06:	:00PM EY	EWITNESS NEWS 5:30PM	(MONDAY-FRID	(YAC)	1	30			<b>X</b> 2	<b>x</b> )	(		3	2,000	3	6,000.00
	14 11-05-2012	11-05-2012	05:28PM - 06:	:00PM EY	EWITNESS NEWS 5:30PM	(MONDAY-FRID	9) (YAC	1	30	1						1	2,000	1	2,000.00
	15 11-03-2012	11-03-2012	07:00PM - 07:	:30PM EY	EWITNESS NEWS SAT 7-7	30P (838)		1	30					1		1	2,500	1	2,500.00
	1	1	1															1	



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INNOVATIVE ADVERTISING INC. - 11360 ATTN: HEIDI GUERRA

4250 HWY 22, SUITE 7 MANDEVILLE LA 70471

Contract No	Contract Dt	Revision Dt	Rev#	Advertiser	Brand	Product Code	Station/Market
404067	10-30-2012	11-05-2012	5	NC JUDICIAL COALITION	NC JUDICIAL COALITION	POLITICALS	WTVD - DURHAM

	Agency Est# SAR # Sales		Sales Office	Account Executive	Start Date	End Da	ate	Billing				F	Package	Contract Titl	е		
	1038 247592 PHILADELPHI		PHILADELPHIA	HIA A. CLIFFORD 10-31-2012 11-06-2				M (Broad	dcast	Month	, Cycle	e 1)	N	247592			
Lii	ne Start Date	End Date	Time Period	De	escription			RC	Duration	М	T W	ΤF	SS	SPW	Price	Tot Spots	Total \$
1	6 10-31-2012	11-02-2012	12:00PM - 12:	30PM E	EWITNESS NEWS AT NOO	N(MONDAY-FI	RIDAY)	1	30			хх		3	850	3	2,550.00
1	7 11-05-2012	11-05-2012	12:00PM - 12:	30PM E	EWITNESS NEWS AT NOO	N(MONDAY-FI	RIDAY)	1	30	1				1	850	1	850.00
1	8 10-31-2012	11-02-2012	06:58PM - 07:	30PM JE	OPARDY ( MONDAY-FRIDA	Y) (898)		1	30		X	х х		3	3,200	3	9,600.00
1	9 11-05-2012	11-05-2012	06:58PM - 07:	30PM JE	OPARDY ( MONDAY-FRIDA	AY) (898)		1	30	1				1	3,200	1	3,200.00
2	1 11-05-2012	11-05-2012	07:58PM - 10:	00PM M	ONDAY PRIME 8-10P (795)			1	30	1				1	4,000	1	4,000.00
			ITE	EM LINE NOTE													
2	2 11-02-2012	11-02-2012	10:00PM - 11:	00PM FF	RIDAY PRIME 10-11P (791)			1	30			1		1	1,700	1	1,700.00
			20/20	EM LINE NOTE													
2	3 11-03-2012	11-03-2012	08:00PM - 11:	30PM A	BC'S COLLEGE FOOTBALL	PRIME (5877)		1	30				1	1	2,500	1	2,500.00
2	4 10-31-2012	10-31-2012	10:00PM - 11:		ED PRIME 10-11P (814)			1	30		1			1	3,500	1	3,500.00
				EM LINE NOTE													
2	5 11-01-2012	11-01-2012	08:00PM - 09:	00PM PF	RIME SPECIALS (797)			1	30			1		1	3,000	1	3,000.00
			ITE	EM LINE NOTE													
2	6 11-04-2012	11-04-2012	09:00PM - 10:	00PM SU	JNDAY PRIME 9-10P (855)			1	30				1	1	2,600	1	2,600.00
2	7 11-02-2012	11-02-2012	07:58PM - 09:	00PM FF	RIDAY PRIME 8-9P (792)			1	30			1		1	3,300	1	3,300.00
			LAST MAN/MA	EM LINE NOTE ALIBU													
2	8 11-03-2012	11-03-2012	12:00PM - 03:	30PM C0	DLLEGE FOOTBALL 12-330	PM (843)		1	30				1	1	2,500	1	2,500.00



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С												roduct (			_	Station/Market WTVD - DURHAM		
3,			Sales Office PHILADELPH	Account Executiv  A. CLIFFORD	e	Start Date 10-31-2012	End Da		Billing M (Broa	ndcast	Month	th, Cycle 1)			Contract Title 247592	tle		
L	ne Start Date	End Date	Time Period		Description				RC	Duration	M <sup>-</sup>	T W	T F	S S	SPW	Price	Tot Spots	Total \$
	29 11-03-2012	11-03-2012	07:28PM - 08:	00PM	WHEEL OF FORTUNE	E SAT (90	00)		1	30	D			1	1	1,500	1	1,500.00
	MG Group #	Preempted	Rate R	Reason	MG Description					Duration	<u>ı</u>							
М	337005	11-03-2012	,	SPORTS PGM RAN LATE	2 X 30 @ \$750 T 05:2 11/06/12 (808)	8AM - 06:	:00AM - 11/06/	12-	1	30		X			2	750	2	1,500.00
		Total	1,500												F	Preempt Total:	-1	-1,500.00
	11-02-2012	11-04-2012	11:00PM - 11:	35PM	EYEWITNESS NEWS	AT 11PM	(MONDAY-SU	JNDAY	1	30	)		X	Х	2	1,800	2	3,600.00
	11-05-2012	11-05-2012	11:00PM - 11:	35PM	EYEWITNESS NEWS	AT 11PM	(MONDAY-SU	JNDAY	1	30	1				1	1,800	1	1,800.00
																ed Gross Total		73,150.00 73,150.00
																ial Gross Total by Commission Net Total	:	10,972.50 62,177.50
N	onth/YR		Preempted	i	Made Good		Contract T	otal		Α	djust	ments						Actual Total
1	ov 12		1,500.00		1,500.00		73,150	0.00				0.00						73,150.00
	TOTAL		1,500.00	)	1,500.00		73,150	0.00				0.00						73,150.00